

Service Line Reporting & Patient Level Costing



GREEN & KASSAB
SHARING RISK, DELIVERING SUCCESS

Green & Kassab is a well established and trusted healthcare consultancy. Our consultants have provided independent advice and implementation support to help Trusts successfully deliver their ambitious modernising agenda.

Most recently Green & Kassab have teamed up with EPS Ltd, a specialist Informatics company, to develop a competitively priced Service Line Reporting (SLR) package – incorporating Patient Level Costing.

Our system addresses key strategic and operational issues:

- provides a level of detailed financial, activity and performance information;
- provides a means to reconcile fluctuations in your financial position with your activity;
- identifies areas requiring intervention - where resources need to be allocated efficiently to ensure high quality outcomes for patients;
- enables clinical and managerial stakeholders to successfully manage their business units or departments;
- allows Trust's boards to see where their business is under achieving and to take early remedial action.

Furthermore our solution is tried and tested and offers both Foundation and Non Foundation Trusts the following advantages

- meets the information requirements of Monitor
- addresses the key lessons identified by the Audit Commission Report, published in July 2006 entitled "learning the lessons from financial failure in the NHS"
- is robust, resilient, fully compatible with your general ledger and easy to use
- establishing Patient Level Costing
- trusts can be up and running within three months
- a modest financial outlay – with a one off licence fee for a Trust wide multi user system of £12,500, implementation & training is around £10,000 plus expenses and there is an annual maintenance fee of £3,500 – which includes telephone support and future upgrades. These prices are exclusive of VAT
- strong and impressive NHS Client References

Although SLR is not a panacea for all operational ills, the detail, quality and timeliness of the information produced enables staff and services at all levels within your organisation to become more effective.

Before purchasing your new SLR system, I urge you contact me to discuss your needs and arrange for a demonstration of our system – we use real information anonymised from a number of Trusts.

If you would like to know more about how Green & Kassab could assist you then please contact me:

Gerry Kassab on
01903 234134 or email me on
gerry@greenkassab.co.uk

I very much look forward to hearing from you.



Gerry Kassab
Executive Director

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